



Unlocking the Future: Emerging AI Apps for Auto Dealerships



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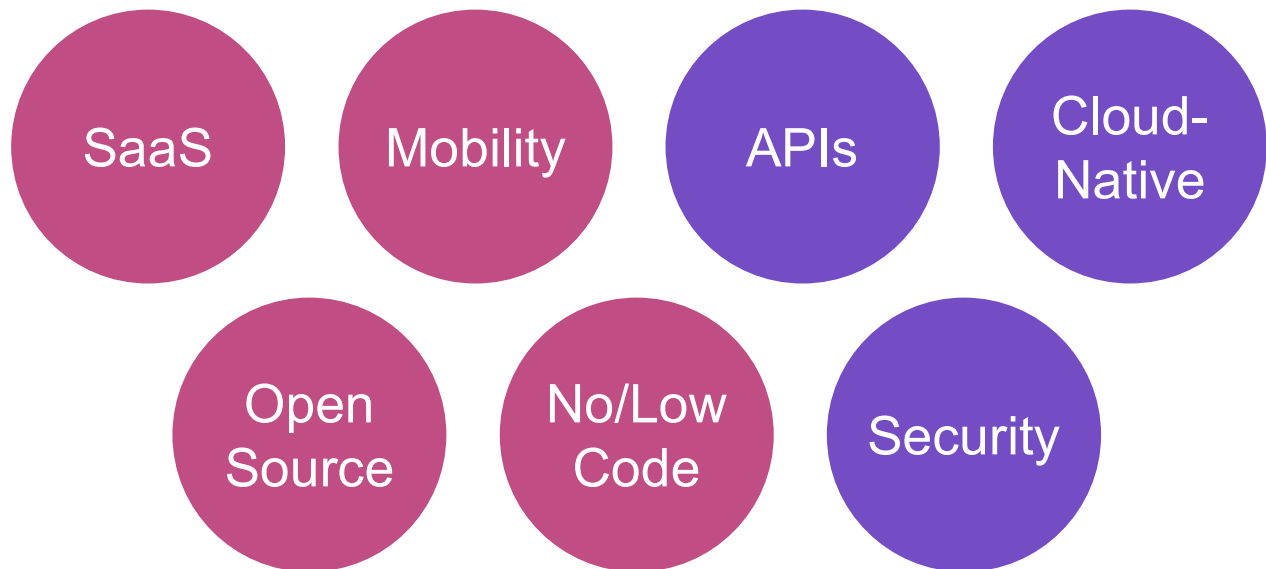
DMS in the Center of DealerTech & Auto Retail SaaS



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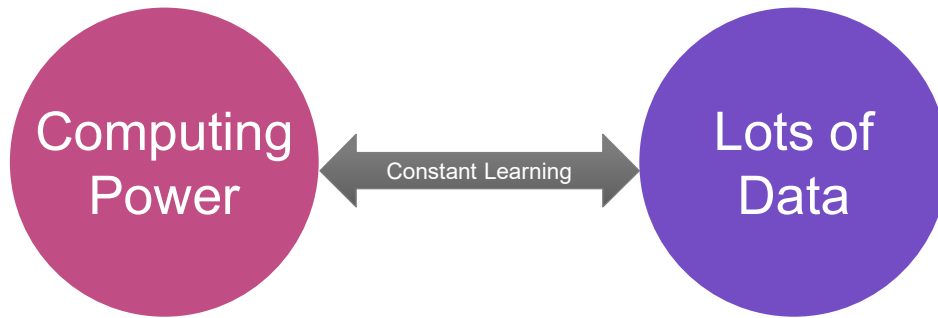
AI Becomes Part of the Fabric



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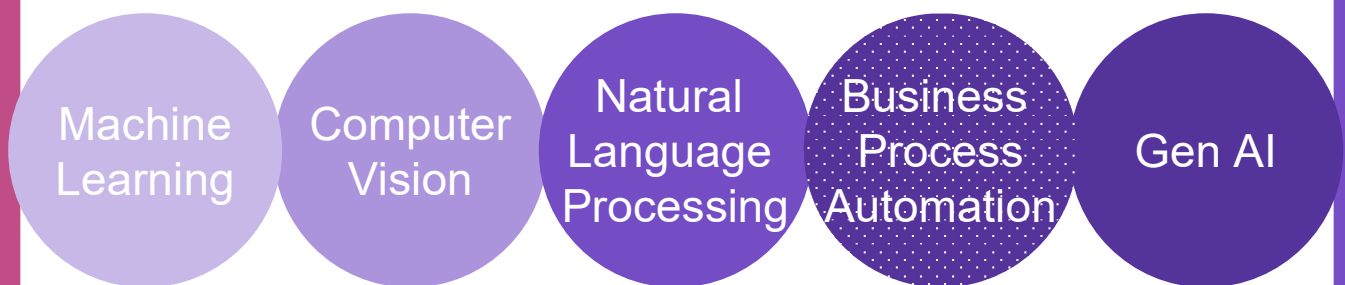
AI is Evolving



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Various Shades of AI



"Predict" Stuff

"Do" Stuff

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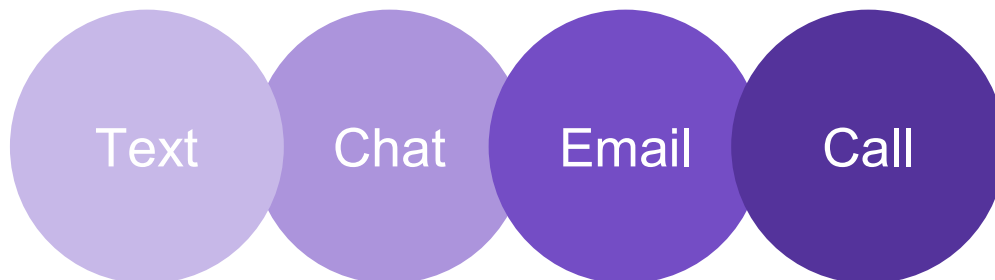
OpenAI CEO Sam Altman:

*"In my little group chat with my tech CEO friends, there's this betting pool for the first year that there is a **one-person billion-dollar company**. Which would have been unimaginable without AI and now will happen."*

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Conversational AI for Lead Qualification and Smart Response



Icom
Automotive AI

Impel^{AI}

CarNow

VinSolutions
by Cox Automotive

TEKION

STELLATM
AUTOMOTIVE AI

numo

Podium

conversica
powerfully human[®]

DriveCentric

CDK

AutoAlert

Brooke.ai
Service Scheduling Assistant

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AI to Optimize Audience Activation and Personalized Engagement

Digital

Social

Equity

Others

fullthrottle.ai™

fullpath

Outsell

automotiveMastermind®

Lotlinx

myauto IQ

Pureinfluencer

foureyes

accessiBe

FLUENCY

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AI for Vehicle Analytics and Narrative Reporting

Sourcing

Pricing

Merchandise

Trade



Manheim

AUTOVISION

OPENLANE

dealerslink
connect to profit

VINCUE

Predian

AccuTrade
A CARS COMMERCE SOLUTION

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AI to Digitize Inspections and Drive Productivity

Mobile

Camera

Scanner

Tunnel

RVIN

UVEYE

MONK

SCLERA
Vehicle Claims

Qapter
by Audatex

TRAXTION

Click-Ins

FYUSION

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New AI Use Cases

ID

Lending

Warranty

Product-
ivity

Training

QoreAI

selectFI
lending solutions

WarrCloud

SKAI

ROCKED

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AI Vendor Demos Questions

1. What AI models & techniques are employed in your software?
2. Can you explain how your AI makes decisions?
3. How does your AI handle edge cases or unexpected inputs?
4. What data sources does your AI rely on? How does it use the data?
5. How does your AI integrate with our existing systems?
6. Can you demo the AI with real-time data in a live environment?
7. How do you measure/quantify the success or impact of your AI?
8. What are the potential risks or limitations of your AI tool?
9. How do you handle data privacy/security within your AI systems?
10. What is your experience in developing AI software?
11. What ongoing support/updates do you provide for your AI tool?

TrAi It Yourself

Apple
Google

ChatGPT

HeyGen
Capsule.Video

Murf
11Labs



Thank You



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